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Editorial Winds of change

The only constant is change – an ancient realisation. Change is sometimes uncomfortable, unexpected and challenges us. At the same time, change is necessary in order for us to avoid remaining on the same old paths and create something new. Change can destroy, even kill, to allow room for new things. The slow death of the plant world in autumnand the stillness of winter is what creates space for new life in the spring. All living beings, including humans themselves, are subject to this change and the interplay between birth and death.

Last year was a year of change for PanEco. Beat Schumacher, our CEO since 2013, stepped down as CEO. In recognition of his extraordinary work, we have to start at the beginning. In 2012, PanEco was not in a good position. The sudden growth associated with the 2005 tsunami reconstruction posed a major challenge to us. When, in 2008, the Berg am Irchel Bird of Prey Sanctuary joined, along with the Thurauen Nature Centre including the restaurant Rübis & Stübis in 2011, the organisation was under immense pressure. We were looking for a competent manager - and found Beat Schumacher! He re-established PanEco in five intense years, during which a great deal has been achieved. The small foundation had an impeccable reputation but was in some disarray. Thanks to Beat, it has blossomed into a well-structured, medium-sized foundation with attractive projects in Switzerland and Indonesia. But Beat Schumacher was not alone. At his side was the economist Marcel Etterlin, our CFO since the end of 2013 and in every respect the perfect complement to the CEO. In addition, for almost five years, the graphics designer and expert in NPO management, Irena Wettstein, was responsible for setting up and managing communications and marketing at PanEco. In addition to her professional skills, her great commitment to PanEco and her values were not only obvious internally, but also shaped her style of communications with the outside world. It therefore made a lot of sense to recruit Beat Schumacher's successor from within his team. As of the new year, a new management team has been formed by Irena Wettstein and Marcel Etterlin as co-managers. What could be better proof of the sustainability of an organisation? Something similar happened at the

Thurauen Nature Centre. The biologist Petra Zajec managed the centre for several years. She shaped the development of the nature centre with her sound expertise as a field biologist and her enthusiasm for the diversity of nature in the Thurauen. She was also highly reliable and had a meticulous working style. Unfortunately, Petra also left us in 2018. But again, it was easy to find a successor to Petra Zajec. Although the job was advertised properly and many candidates were interviewed, we finally decided on the geographer Simon Fuchs, who has held various positions at the nature centre since 2015: he was the best!

Positive changes in favour of the environment and nature are only possible through strong partnerships, however. The latest development in climate policy, initiated by 16-year-old Greta Thunberg, is a good example of this. Suddenly, students in over 100 countries around the world became allies, skipped school and went out into the streets to save our planet. PanEco also benefits from the synergies resulting from strong partnerships. For almost 20 years, we have had an active partnership with our Indonesian sister foundation YEL, which is responsible for implementing our largest project, the Sumatran Orangutan Conservation Programme SOCP. YEL is also involved in the development of another important partner: Orang Utan Coffee! This project allows a premium from every kilogram of green coffee sold to go directly to the protection programme. Our partnership with Orang Utan Coffee and its roasters

had a positive impact on the head of the SOCP lan Singleton and his lecture tour in Switzerland last year. In Switzerland, we have also had an important partnership with Zurich Zoo for twelve years. Last year, the zoo filmed a documentary with us in Sumatra, which PanEco will present at the zoo as one of its wildlife conservation partners from 2019.

Last but not least, we would like to give a mention to the partnership with you, our PanEco fans! Thanks to you, every year we manage to raise not only sufficient project funds, but enough for us to take a stand for species conservation, nature and the environment. Thank you very much for your loyal, committed support!

Kegin Trey

Founder and Foundation President



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Masthead

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Starting position

Loss of valuable habitats

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Loss of biodiversity

Loss of ecological and social balance

PanEco's activities

 Rehabilitation and rearing of evacuated or formerly captive orangutans



> Information and campaign work, lobbying and promotion of law enforcement

- Building two new wild orangutan populations by reintroducing formerly captive or rescued orangutans
- Orangutan behavioural research, biodiversity monitoring and establishing scientific foundations for rainforest conservation



 Environmental education for children and adults

Naturzentrum Thurauen

- Information and supervision in the protected area of the Thurauen
- Information in the visitors' centre with exhibition and adventure trail in Flaach



- > Environmental education for children and adults
- > Collaboration on research projects

 Care and reintroduction of weakened or sick birds of prey, rearing of rescued juveniles

Output

Outcome

Impact = foundation objective

Nature conservation

- > Visitor management
- > Surveillance
 - > Protection
 - > Political influence
- > Networking of interested parties
 - > Information
 - > Awareness

Species protection

- > Building / strengthening populations
- > Knowledge transfer
 - > Information
- > Awareness

Environmental education

- > Developing values
- > Building enthusiasm

Biodiversity and ecosystems are preserved

Conservation of endangered species

Conservation of threatened habitats

> Protective measures are made more effective and efficient

People lead more environmentally conscious lives

Social systems and stability are preserved

Implementation of legislation

Sovereignty of the local population is strengthened

Preserve nature in its diversity

Responsible and careful treatment of the environment by people

Promoting the well-being of the local population as an essential component of sustainability and environmental protection

Causes of climate change are counteracted

6 Berg am Irchel Bird of Prey Sanctuary



≪ As a civil service provider and trained animal keeper, I am responsible for the care of the animals as part of my job. I maintain the boxes, chambers and aviaries, clean and take care of the animals. I really enjoy what I do!

Ian Dietrich,

Civil service provider at the Berg am Irchel Bird o Prey Sanctuary

Project achievements 2018

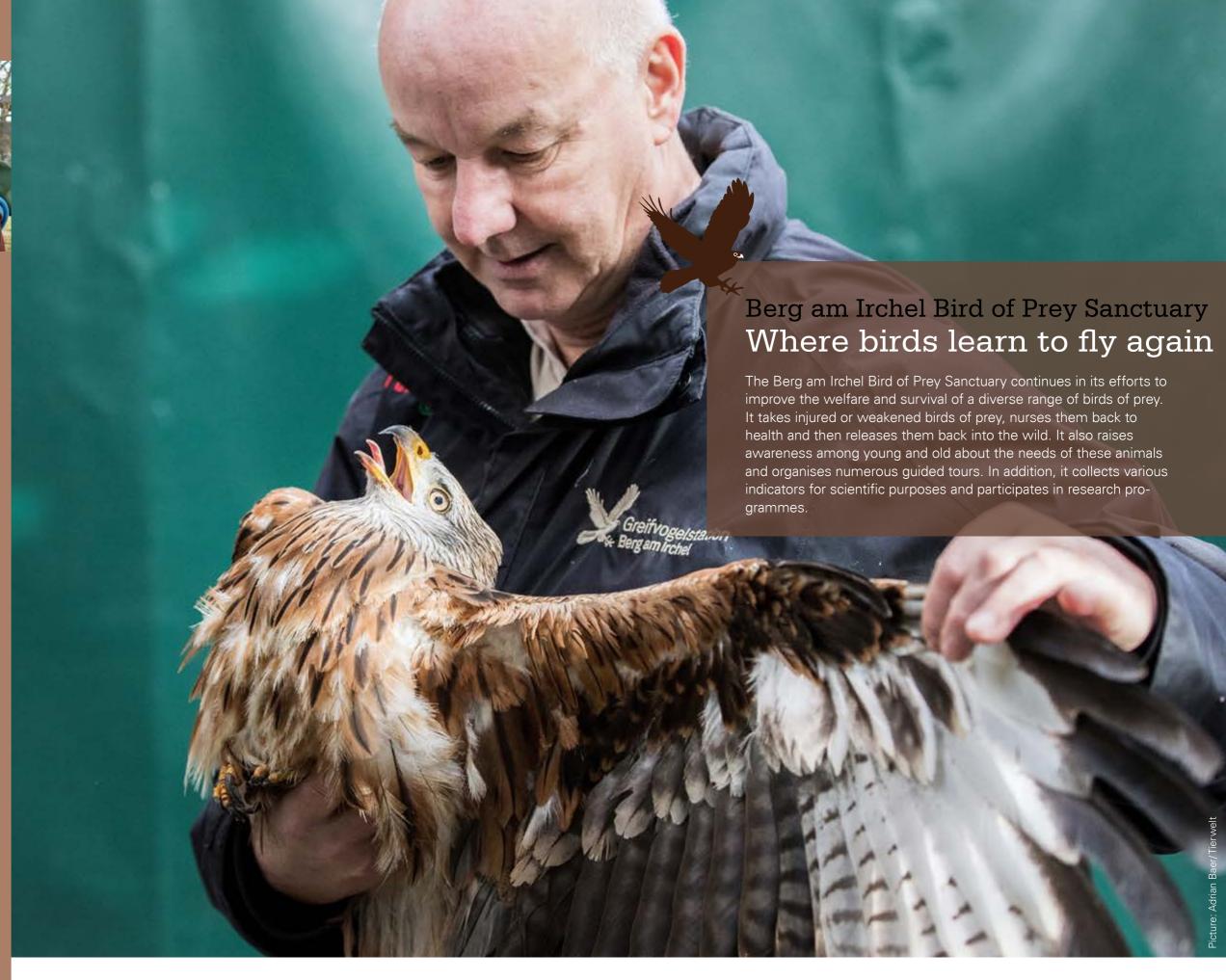
- Admission and care of 241 bird
- Continued high rehabilitation success rates with an average of 80%
- > Raising awareness among schoolchildren, communities, families and birdwatchers about the problems faced by birds of prey and about how to behave in an environmentally friendly way through talks at the bird of prey sanctuary and elsewhere
- ➤ Renovation of the aviaries. Both the owl aviary and the larger aviary have been rebuilt, thereby optimising recovery conditions for the birds.
- New public event concepts: introduction of six new themed tours
- The breeding and resettlement of four young Ural owls as part of the «Habichtskauz-Wiede ansiedlungsprogramm»

Programme budget 2018

CHF 289,00

Outlook

In 2019, the bird of prey sanctuary team will restructure personnel. A deputy (50%) and a tou specialist (30%) will be hired. This will further increase the professionalism of the animal care and environmental education.



In autumn, two tawny owls with the same sooty fate were brought in shortly after each other: they fell into chimneys and landed in people's living rooms.

51

The most commonly released species in 2018 were kestrels, totalling 51 individuals.

148

The bird of prey sanctuary welcomed 4,858 visitors in 2018 on 148 guided tours.

8 Thurauen Nature Centre



≪ A lot has changed for me personally and for the team at the nature centre over the past year. I have taken over the management from Petra Zajec and am pleased to be managing nature centre together with Sonja Falkner and taking it into the future with new ideas. ≫

Simon Fuchs

Head of Thurauen Nature Centre

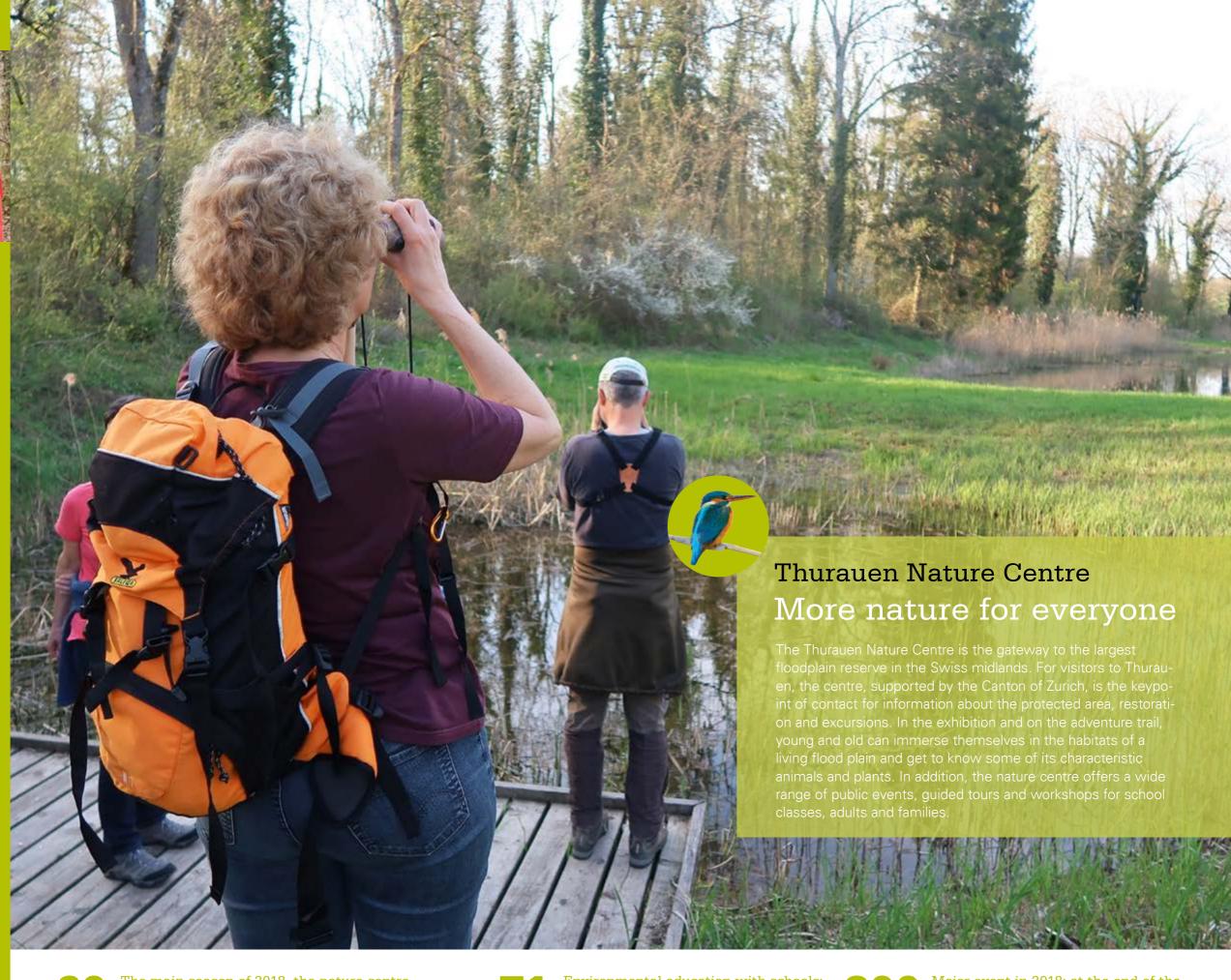
Project achievements 2018

- Operation of the special exhibition «Diversity o alluvial forests and rainforests: how much longer?» in its second (and final) year
- The nature centre team facilitated direct contact with nature with 252 tours, thereby promoting the appreciation of nature with its unique flora and fauna
- Informing the public about the restoration of the Thurauen and explaining the protection regulations
- Good utilisation of public events, with a total of 21 events held
- Partial renewal of support masts on the wooder footbridge of the adventure trail and construction of a stork platform

Programme budget 2018 CHF 525 000

Outlook

In the main season of 2019, the centre started with a revised offering. Groups can now book guided tours on topics such as «the woodpecker In addition, the excursions lead to the southeast of the area starting in 2019.



The main season of 2018, the nature centre was able to acquire new optical devices. The 60 new binoculars ensure that nobody misses anything on a guided tour.

Environmental education with schools: 71 classes attended a guided tour or workshop at the centre.

300

Major event in 2018: at the end of the summer, 300 employees of the Schauspielhaus Zurich spent their company outing at the Thurauen Nature Centre.



44 17 June last year was a special working day: I sat on the bank of a stream and was able to observe a beaver at a short distance. At the same time, a kingfisher hovered above my head. Still marvelling at that beautiful moment, I continued on my route. And then it happened: I was lucky enough to spot a very rare pine marten. These kinds of things only happen in the Thurauen!

Maria Rohrer

Programme achievements 2018

Programme budget 2018

Outlook



Ranger Service Thurauen Committed to nature

Public awareness of palm oil Conserve rainforests – protect orangutans

For the habitat of the orangutans in the tropical rainforests of Sumatra and Borneo, palm oil monocultures are currently the biggest threat. Every six hours, areas the size of the city of Zurich are cut down worldwide. More than three-quarters of the world's palm oil comes from Indonesia and Malaysia. Almost every fourth product in the Swiss supermarkets contains palm oil. Our information campaign aims to inform as many people in Switzerland as possible about the problem of palm oil and raise awareness of a more conscious way of purchasing goods.

made aware of the topic of rainforest protection.



Nicole Bosshard Communications Officer

Programme achievements 2018

- > Continuation of the information campaign in Switzerland to raise awareness about the problem of palm oil by means of public information stands and communication work
- > Together with other Swiss environmental, human rights and consumer protection organisations, we, in the «palm oil coalition», have done important persuasive work in the form of talks, events and public relations in the run-up to parliamentary debates.
- > With the aim of excluding palm oil from the negotiations on Switzerland's free trade agreement with Indonesia and Malaysia, the «palm oil coalition» has asked the Federal Council and the Indonesian government in an open letter to refrain from exempting palm oil from tariffs.

Outlook

In 2019, we will continue to raise awareness about palm oil and expand our network in this area. As a member of the «palm oil coalition», we will critically support the implementation of the sustainability requirements in the concluded free trade agreement with Indonesia.

In the past year, 193 violations of the environmental regulations were recorded by the rangers.

During a lecture tour by Ian Singleton in November 2018, numerous listeners in five cities were



 ≪ There are only 800 Tapanuli orangutans remaining. It is very important to maintain the contact between the different groups of animals to ensure genetic exchange.

Dr. Gabriella Fredriksson Programme Manager Batang Toru

Programme achievements 2018

- > Cooperation with Indonesian authorities to improve forest management
- > Making an application to classify Batang Toru as a UNESCO World Heritage Site
- > Raising awareness at all levels of society - nationally and internationally - about the protection and conservation of Tapanuli

Programme budget 2018 CHF 374,000

Outlook

In 2019, we will focus on using wildlife corridors to help populations mix.



Sumatran Orangutan Conservation Programme Rainforest protection: Batang Toru Ecosystem

Since 2005, the Batang Toru Conservation Programme has been working under the SOCP umbrella to protect the remaining habitat of the Tapanuli orangutans. After more than a decade of hard work, over 85% of their living space is now protected. In 2017, the Tapanuli orangutans living there were defined as a separate species and classified as the most endangered great apes in the world. The highest density of these great apes live in the rainforest area, which is not yet sufficiently protected!



The Leuser Ecosystem is the largest contiguous rainforest area in Southeast Asia. It is a globally important stronghold of biodiversity. Nowhere else in the world do Sumatran elephants, orangutans, tigers and rhinos live in one place. But the area is under heavy pressure from the palm oil industry. Huge areas are cut down for palm oil farming - even illegally. We are working hard to prevent illegal logging and infrastructure construction in sensitive areas by lobbying, law enforcement and collecting data. We are committed to the preservation of the rainforest, which is essential to the survival of humans and



In the summer in Batang Toru, we saw something wonderful: an orangutan mother with twin boys in the treetops.

26 mill. In the autumn of 2018, a palm oil company was prosecuted, and will have to pay a fine of USD 26 million for their slash-and-burn!



« In 2018, we and our partners discovered that an old, unpaid penalty for a palm oil company was recognised by the high court. The group has no chance to appeal! Now they finally have to pay! Part of the fines may finance the reforestation of the affected areas.

Graham Usher

Head of Habitat Protection

Programme achievements 2018

- > Collection and analysis of the data and facts middle of the Leuser Ecosystem.
- > Blocking of illegal drainage channels dug for the construction of palm oil plantations.

Programme budget 2018 CHF 297,000

Outlook

In 2019, we will focus on driving law enforcement work forward. It is unacceptable that fines are not paid, and that the convicted shun their



« Our analysis from last year clearly shows that disagreements between local and national governments, inadequate land-use planning and environmental audits, and the inactivity of the justice system are leading to more damaging infrastructure projects being carried out in particularly sensitive areas such as the Batang Toru and Leuser Ecosystems.

Matthew Nowak

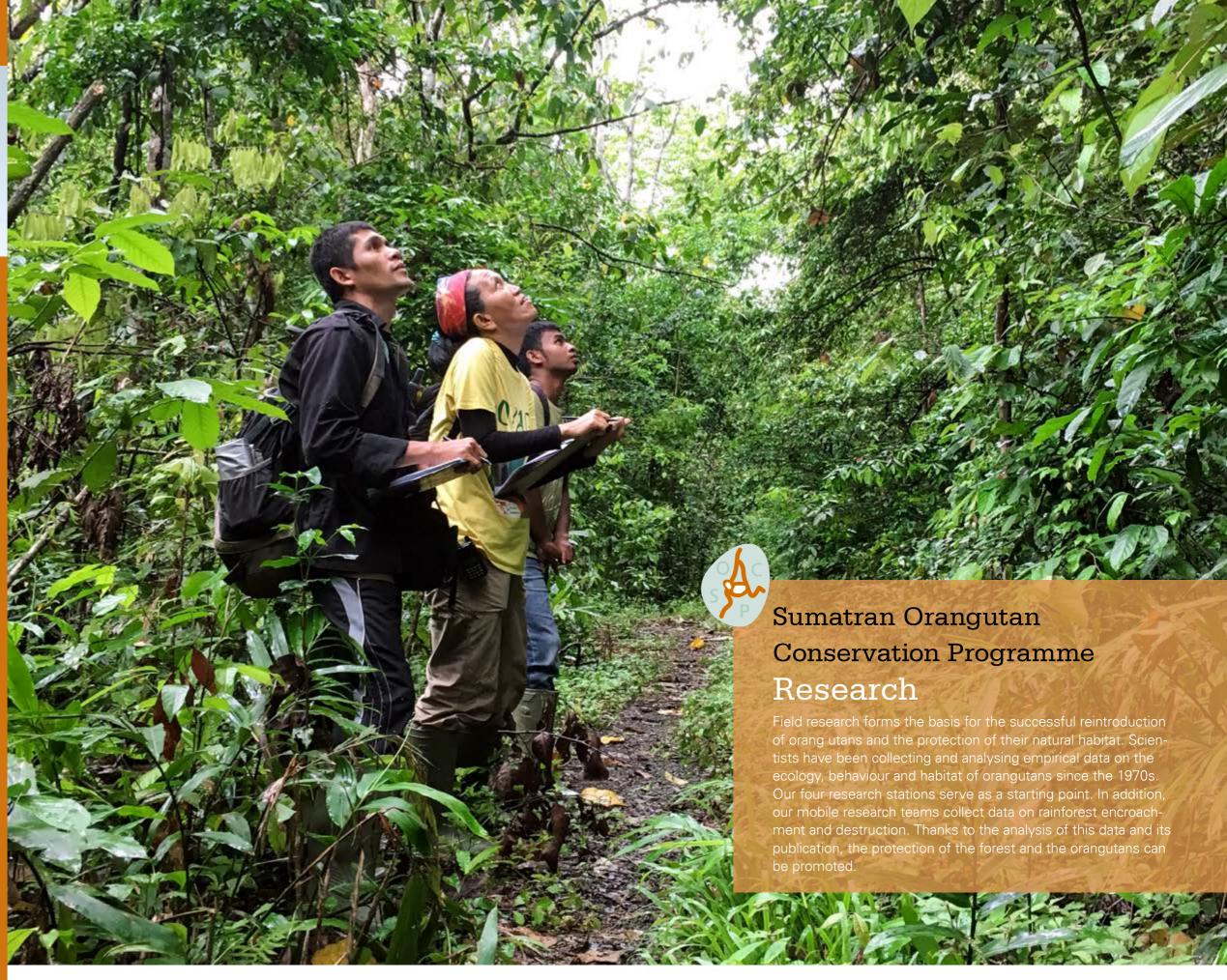
Programme achievements 2018

- > Continuation of orang utan behavioural research
- biodiversity and ecology of the rainforest and analysis and publication of the results
- > Various threats to the orangutan habitat

Programme budget 2018

Outlook

Each year, the area of distribution of reintroduced orang utans in the Jantho Nature Reserve and adjacent ecosystem increases. The focus of our work and also a critical part of the reintroduction of orangutans is the documentation and analysis of the behaviour of these animals over time.



At least three hydropower projects are planned in the Leuser Ecosystem. These projects and their infrastructure will fragment the ecosystem at the planned locations.

Two patrol teams covered 160 km2 around the Jantho Reintroduction Station collecting data on the distribution of orphaned orangutans.

The patrol teams travelled a total of more than 1,000 km on foot through the dense rainforest.



≪ Since October 2018, we have been teaching veterinary medicine students from the University of Aceh our methods for the care and medical treatment of orangutans at the rescue and rehabilitation station. This takes place in cooperation with local universities and Swiss partners. ≫

Dr. Meuthya

Veterinarian at the rescue and rehabilitatio station

Programme achievements 2018

- Inclusion of 15 new orangutans
- > Rearing, medical treatment and care of an average of 50 orangutans in the station
- Development of the «Rainforest School» within the station to prepare the young orang utans for their life in the rainforest
- > Establishment of a training programme fo budding, external veterinarians
- Internal training of our veterinarians by international veterinarians, volunteers at the SOCP
- > Renovation of the palm roofs of the individual

Programme budget 2018

CHF 357,000

Outlook

Training programmes for external and internal veterinarians will continue in 2019. This contributes to improving medical care and raising the awareness of local wildlife veterinarians.



376

From the beginning of the project until the end of 2018, we have been able to take on and rehabilitate 376 orangutans at the rescue and rehabilitation station.

On average, the animals spend three years in the rescue and rehabilitation station until they are brought to one of our reintroduction stations.

15

In the past year, 15 orangutans were admitted to the rescue and rehabilitation station.

≪ My work is versatile. My team and I accompany the orangutans throughout their reintroduction to the wild and intervene if they are sick or injured. I decide whether help is possible on site and, where necessary I organise a return transport to the rescue and rehabilitation station. ≫

Dr. Andika Pandu Wibisono

Veterinarian Reintroduction Station Janthe

Programme achievements 2018

- Successful reintroduction of nine orangutans transferred from the rescue and rehabilitation station, originally from the province of Aceh, at the Jantho station
- > Successful reintroduction of six orangutans transferred from the rescue and rehabilitation station, originally from the province of North Sumatra, at the Jambi station
- Optimisation of reintroduction and thus improvement of the procedure from rescue to reintroduction
- Launch of a solar plant that supplies the station in Jantho with electricity

Programme budget 2018 CHF 294,000

201,00

Outlook

Establishment of the new reintroduction proces which was introduced at the beginning of the year. In a two-step process, the reintroduction candidates are prepared for their free life in the rainforest around Jantho.



287

Since the start of the programme, 287 Sumatran orangutans have been transferred to one of the two reintroduction stations. In 2018, Salah, an orangutan male of about 30 years of age, gained public attention: he was one of two orangutans evacuated and then released straight away.

15

In 2018, 15 orangutans were moved from the rescue and rehabilitation station to a reintroduction station.



≪ The «Orangutan Haven» is a great opportunity, not only for the otherwise chanceless animals, but also for us. It enables us to sensitise visitors to the issues concerning orangutans and the rainforest.

Dr. lan Singleton

Programme Director SOCP

Programme achievements 2018

- > Construction of access road, bridge and nine
- > Design of islands with moats and structures
- > Detailed planning of the visitors' centre, visitor guidance and environmental education plan

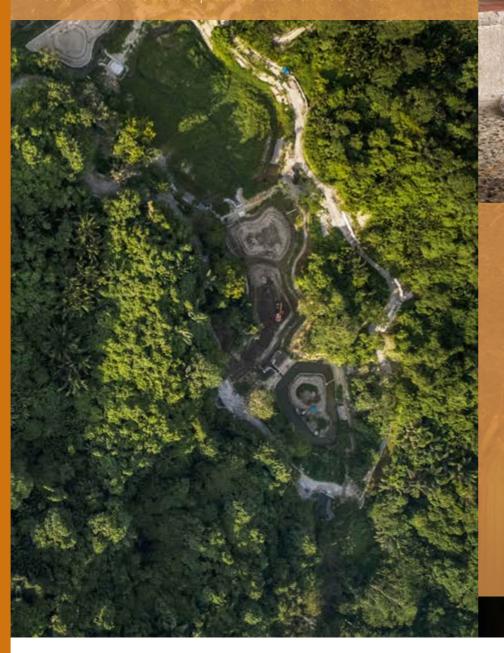
Programme budget 2018

Outlook

The final buildings for the employees and material storage for the care of the animals are now finished. At the end of 2019, the first orangutan will be able to move onto the islands in the «Haven» to test the infrastructure.

Sumatran Orangutan Conservation Programme «Orangutan Haven»

What happens to orangutans that have incurable diseases or are injured too badly, to ever be able to live independently in the rainforest again? The «Haven» provides a remedy: In this area, near the rescue and rehabilitation station, these orangutans find a forever home on an island modelled on their natural habitat. Visitors can watch the animals on a guided tour from a distance and thus learn more about their threat and function in the ecosystem. Thus, these orangutans serve as ambassadors for the protection of their free fellows.





PanEco supports three Environmental Education Centres on Sumatra, Sulawesi and Java. Local school classes, adult groups and national and international tourists learn about protecting the rainforest, organic farming or the endangered marine eco-system at the centres with attached eco-lodges. The eco-lodges affiliated with each Environmental Education Centre use their income to finance the environmental education services. They also promote the development of socially and environmentally sound tourism and create jobs for the local population. That's why international guests are always welcome.

Nine islands will soon ensure that blind and terminally ill orangutans can live out their twilight years happily.

16,132

In 2018, a total of 16,132 school children benefitted from the educational offering of the Environmental Education Centres Bohorok and Seloliman.



Bohorok Environmental Education Centre. For example, we have renovated the jetty and created «Urban Gardening» facilities. Functional infrastructure and the implementation of new ideas for a sustainable lifestyle make our centre more attractive to visitors.

Head of Environmental Education Centre Bohorok

Programme achievements 2018

- > Environmental Education Centre Bohorok: establishment of the new environmental education offering including English lessons,
- > Environmental Education Centre Bohorok: conception, production and commissioning of of visitor movements
- > Environmental Education Centre Seloliman: carrying out tree planting activities

Programme budget 2018 CHF 45,000

Outlook

Continuation of environmental education measures in all three centres. In addition, the «Tropical at two local schools in Bohorok, the kindergarten offering will be improved in Puntondo and the

Team PanEco 23 22 Organisation and team

Performance report Organisation and team

Twenty-three years ago, in 1996, the PanEco Foundation was founded. The Sumatran Orangutan Conservation Programme was started in 1999, exactly 20 years ago, the bird of prey sanctuary was integrated into the foundation in 2008 and the nature centre opened in 2011. All programmes pursue the same goal: the protection of endangered animals and habitats as well as environmental education in order to promote a conscientious approach to nature and the environment.

Employees

In the year under review, the PanEco Foundation employed 19 permanent employees in Switzerland and five in Indonesia. The majority of workloads are staff positions are 20-80% roles. Via our partner foundation YEL, another 80 people work for PanEco in Sumatra. In the year of under review, the permanent employees were supported by a total of 16 civil servants and four trainees. Volunteer teams supported the nature centre and the bird of prey sanctuary on larger occasions and with various kinds of work. In the year under review, volunteers worked a total of 873 working hours.

Board of Trustees

PanEco's governing body is the Board of Trustees. It bears overall responsibility and is responsible for setting the strategic direction and the appointment of the Executive Board. The Board of Trustees approves the annual accounts and the annual budget. In 2018, it met four times and approved project expenditures of more than CHF 3 million.

Organisational structure

PanEco uses staff and financial resources efficiently. Our long-standing professional project partners and our committed and widely qualified employees enable a lean administration at our headquarters. PanEco's business is located in Berg am Irchel, in the «Zürcher Weinland» (Zurich's wine region). The two Swiss programmes, the Berg am Irchel Bird of Prey Sanctuary and the Thurauen Nature Centre, are located in the same and the neighbouring municipality respectively. In Indonesia, PanEco runs the Orangutan Conservation Programme in Sumatra and supports three Environmental Education Centres in Sumatra. Java and Sulawesi.

PanEco runs the Thurauen Nature Centre (on behalf of the Canton of Zurich) and the Berg am Irchel Bird of Prey Sanctuary. The Orangutan Conservation Programme SOCP initiated by PanEco is a joint programme between PanEco and our local sister organisation YEL, based on an agreement with the Indonesian Nature Conservation Authority.

Programme management

When it comes to programme management and controlling, PanEco adheres to the Zewo guidelines as well as the internationally accepted quality standards. Accounting is carried out in accordance with the Swiss GAAP FER 21 principles for non-profit organisations (NPOs).

Pictured below: Board of Trustees, from left to right: Samuel Frey, Karin Koch, Regina Frey (Chairwoman), Viktor Giacobbo, Prof. Dr Carel van Schaik. Missing from picture: Dr Adriano Viganò, Claudia Lutz



Team PanEco As of April 2019

PanEco office, Berg am Irchel



Irena Wettstein 90% Co-Managing Director, Programmes & Communications



Co-Managing Director, Communications Finance & Fundraising



Marcel Etterlin 75% Nicole Bosshard 80%



Accounting



Eberhard Dilger 60% Institutional fundraising



Dominique **Bärtschi** Institutional fundraising



Schumacher Bequests



Amber Gooijer Donor relations sponsorships/ memberships, environmental education at the bird of prev sanctuary



100% Mark Ormiston 50% Deputy Manager Bird of prev sanctuary Bird of prey sanctuary

Berg am Irchel Bird of Prey Sanctuary



Annemarie **Brennwald** Ranger



Maria Rohrer Ranger



Thurauen Nature Centre, Flaach



20%

Christoph Stäheli Ranger



Tobias 20% Schnurrenberger Head of Junior

Rangers



Simon Fuchs Manager Nature centre



80% Sonja Falkner 60% Deputy Manger Nature centre



Cornelia Jenny 40% Employee Nature centre



Lydia 100% Kaufmann Trainee Nature centre

Sumatran Orangutan Conservation Programme SOCP, Medan, Indonesia



Carine Neier Nature centre



Jasmin Marfurt 100% Nature centre



Heribert Rappolt Caretakei



lan Singleton 100% Programme Director



David Dellatore 80% Programme Manager



Gabriella Fredriksson Programme coordinator for Batang Toru



Graham Usher 50% Head of Habitat Protection



Matthew Nowak 100% Head of Research/ Monitoring

New faces A breath of fresh air for PanEco

A lot has happened at the PanEco Foundation. Employees have dedicated themselves to new external tasks or have changed their function within the foundation. Here is a list of the changes.



Marcel Etterlin

Previously: Head of Finance and IT, 2013-2018

Now: Co-Managing Director, Finance and Fundraising since January 2019

«I immediately saw the challenge of managing the foundation and its unique programmes sustainably and efficiently. This is what motivates me in my daily work.»



Sonja Falkner

Previously: Intern at the Thurauen Nature Centre 2016 and Special Exhibition 2016-2017

Now: Deputy Manager of Thurauen Nature Centre since January 2019 «A conscious approach to nature is important to me and I can identify with all three of the foundation's projects.»



Simon Fuchs

Previously: Deputy Manager of Thurauen Nature Centre (since February 2017) and Head of Junior Rangers 2016-2018

Now: Manager of Thurauen Nature Centre since January 2019

«The management of a nature centre and the associated responsibility piqued my interest»



Amber Gooijer

Previously: Intern at the Thurauen Nature Centre 2017

Now: Employee for donor relations sponsorships/memberships since March 2018 and employee of environmental education at the bird of prey sanctuary since March 2019

«Nature and species conservation are very close to my heart and I can actively work towards this at Pan-



Mark Ormiston

Previously: Volunteer at the bird of prey sanctuary 2015

Now: Deputy Head of the Berg am Irchel Bird of Prey Sanctuary since March 2019 «I gained experience with birds of prey in England, now I am very happy to be part of the conservation efforts for our wild birds in my adopted



Tobias Schnurrenberger

Now: Head of Junior Rangers since

«As s trained ranger and nature-lover, I want to awaken a fascination for our environment in others.»



Beat Schumacher

Previously: Managing Director of PanEco 2013- 2018

Now: In charge of bequests since January 2019

«The responsibility for bequests appealed to me because it allows me to stay connected to the foundation and I consider the topic to be very important.»

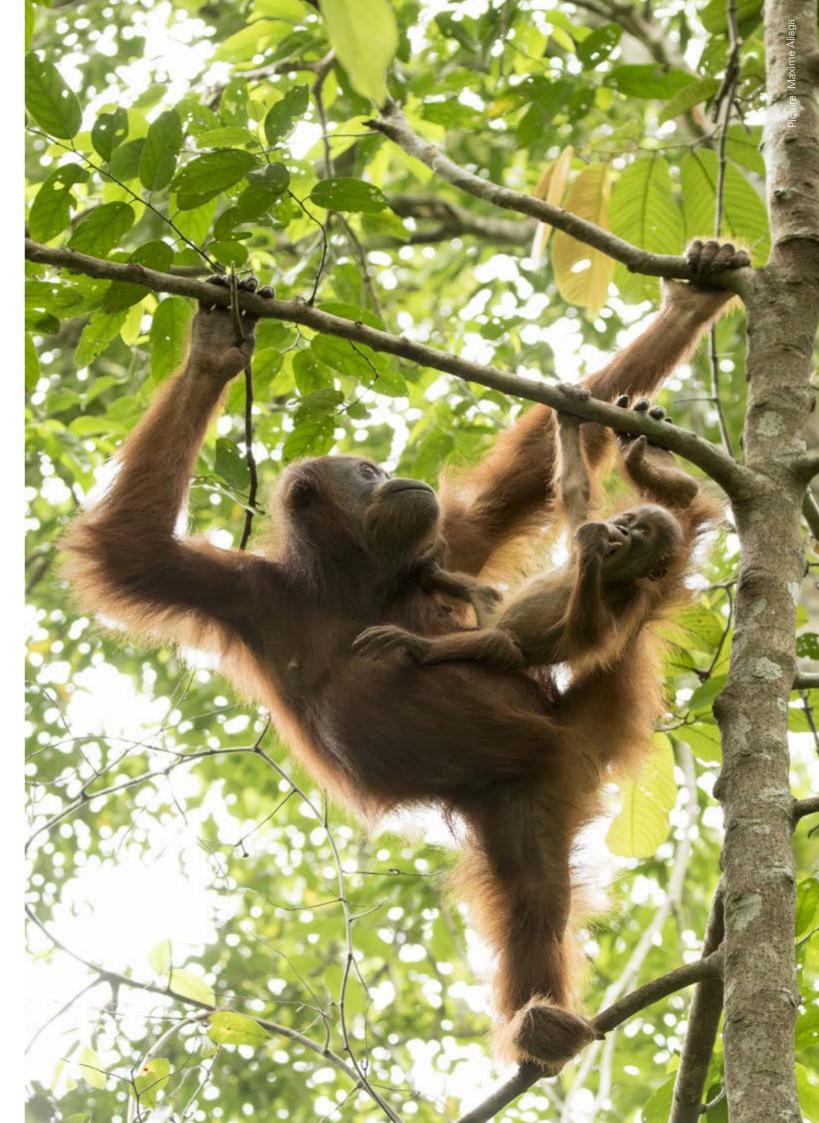


Irena Wettstein

Previously: Head of Communications 2014-2018

Now: Co-Managing Director, Communications and Programmes since January

«The holistic nature of PanEco's commitment still fascinates me! I am passionate about managing the foundation effectively, in a well-organised manner and with foresight as part of a co-management, so that all of our work can bear plentiful, sustainable fruits.»



26 Public relations and Fundraising

Performance report Public relations and fundraising

An important goal for PanEco is to sensitise and inspire society reagrding the protection of endangered species and to promote a conscious approach to the environment. This requires broad and effective publicity. This is also the basis for attracting new donors and caring for existing ones. The PanEco Foundation is 85% funded by donations from private individuals and institutional funding foundations, while 9% of funds are donated by the Cantons of Zurich and Schaffhausen and 6% are earned through environmental education programmes.

Online communications and fundraising

The foundation informs people about its programmes via their four websites paneco.ch, greifvogelstation. ch, naturzentrum-thurauen.ch and sumatranorangutan.org. The foundation website paneco.ch operates content for all three programmes. On each website there is the option to donate, to complete sponsorships or memberships, become a patron, or to register for a guided tour or an event. The websites displays up-to-date articles every month. In addition, a blog provides in-depth information. Monthly newsletters are sent to almost 8,000 interested recipients. And last but not least, our social media channels offer daily information on all the PanEco programmes.

Media relations

We are pleased that we were able to generate broad media coverage of our topics in 2018. Some media outlets have reported on palm oil and political lobbying in the context of the negotiations on the trade agreement, for example the *Tages-Anzeiger* at the end of January. In the summer, *Sonntags-Blick* published the article «Giacobbo with the Forest People» and the regional *Andelfinger Zeitung* published a piece entitled «We must implement the protective regulations!» The bird of prey sanctuary also generated media attention, in particular with the reports on the golden eagle and drought in the summer.

Donation letters

PanEco sends donation letters several times a year. Our the supporters are informed about the current news relating to our programmes and asked for a donation. PanEco is also looking for new donors. For this purpose, we work with external address groups and write to people who were not previously familiar with the foundation and its programmes. When it comes to fundraising, we are guided by the ethical guidelines of Swissfundraising.

Institutional fundraising

We receive more than half of our funds through donations from institutional foundations. In 2018, we submitted applications for funding to numerous institutions in Switzerland, Liechtenstein and Germany and received grants from 71 foundations. We regard this as a positive sign, because donor foundations deal very intensively with a project before they speak out in support.

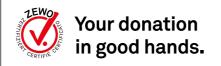
Memberships and sponsorships

Through a membership in the nature centre, sponsorship of an orangutan, a bird of prey or an owl, or through a PanEco patronage, supporters bind themselves to PanEco. This enables us to build a deeper relationship with our donors. These recurring donations continued to grow in 2018. Due to the increase in this area, it became necessary to create a 50% «donor relations» position in March 2018. In order to acquire orangutan sponsors and PanEco patrons, the foundation works with a small but high-quality service provider in the field of street fundraising. Last year we were present in many Swiss cities.

Presentations and events

In PanEco's 2018 events programme, 20 events were advertised at the nature centre, six at the bird of prey sanctuary and three on the topics of orangutans and the rainforest. In autumn, a lecture tour with Dr Ian Singleton, head of the SOCP, took place in various Swiss cities. For the first time, PanEco also made a stop in French-speaking Switzerland.

The PanEco Foundation bears the Zewo quality seal. It certifies that your donation arrives in the right place and is used efficiently.



Financial report

Commentary on the 2018 financial statements

Revenue

PanEco generated revenues of around 3.8 million in 2018. Earnings from fundraising activities decreased by 6.5% compared to the previous year. On the other hand, income from services rendered rose slightly by 2.2% compared to the previous year. We owe a large part of the proceeds to our circle of very loyal and generous donors. In addition, the important network of trusts and foundations, private patrons and the Cantons of Zurich and Schaffhausen provides a solid funding base.

Project expenditures

PanEco principally uses its funds for the following three main projects:

- > Sumatran Orangutan Conservation Programme, Indonesia
- Berg am Irchel Bird of Prey Sanctuary, Switzerland
- > Thurauen Nature Centre in Flaach, Switzerland

The use of earmarked donations in the past financial year was smaller than in the previous year, bearing in mind that these contributions are often associated with a long-term project period for special projects such as the creation of the islands belonging to the «Orangutan Haven».

Origin of funds

Just over half of our income comes from trusts and foundations. Another large part comes from private donors. In addition, we also generate project revenues. One example is income from guided tours and workshops at the nature centre and the bird of prey sanctuary. The Thurauen Nature Centre also receives financial support from the Canton of Zurich and the Ranger Service receives funding from both the Canton of Zurich and the Canton of Schaffhausen.

Use of funds for our three main projects

The largest amount will go to the holistically designed Orangutan Conservation Programme in Indonesia. Not only will two new populations of these endangered animals be established there, but their rainforest habitat will also be protected and research carried out. A smaller amount is needed for the operation of the Thurauen Nature Centre in Flaach and the Berg

am Irchel Bird of Prey Sanctuary. 24% of our funds are invested in administration, fundraising, communications and sensitisation

Result

PanEco closes with an annual result of CHF 89,137 and directs the amount to free capital, thereby strengthening the organisation's capital.

Origin of funds



Use of funds



Accounting and audit

The accounting statement was carried out in accordance with Swiss GAAP FER 21. The accounting is audited by an independent auditing company. The financial overview presented on the following pages represents a combination of the revised financial statements for 2018. The detailed financial statements can be ordered from us or downloaded via the following link:

www.paneco.ch/annual_report_2018.pdf

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Balance sheet PanEco

	31.12.2018	31.12.2017
	CHF	CHF
ASSETS		
Current assets		
Cash trade accounts receivables	1'943'887.22	1'638'392.72
Trade accounts receivables	61'313.45	774.00
Other accounts receivables	93.62	301.25
Inventory	6'293.17	7'062.60
Accrued income	32'459.45	35'698.35
Total current assets	2'044'046.91	1'682'228.92
Non-current assets	899'888.15	956'435.47
Assets	2'943'935.06	2'638'664.39
LIABILITIES, FUNDS AND CAPITAL		
Short-term liabilities		
Liabilities	90'567.54	93'796.22
Accrued liabilities	582'345.81	525'523.27
Total short-term liabilities	672'913.35	619'319.49
Long-term liabilities		
Loans	200'000.00	200'000.00
Loans from related parties	1'100'000.00	1'166'000.00
Total long-term liabilities	1'300'000.00	1'366'000.00
Restricted funds	765'795.73	537'256.12
Capital of the organisation		
Paid-in capital	10'000.00	10'000.00
Internally generated unrestricted operating funds	195'225.98	106'088.78
Total capital of the organisation	205'225.98	116'088.78
Liabilities, funds and capital	2'943'935.06	2'638'664.39

Explanatory notes for the balance sheet and statement of

- ¹ Environmental education in Switzerland: this primarily includes the Thurauen Nature Centre and the Ranger Service program-
- ronmental Education Centres: PPLH Seloliman in Java, PPLH Puntondo in Sulawesi and PPLH Bohorok in Sumatra.
- ³ Environmental protection in Switzerland: this includes the Berg am Irchel Bird of Prey Sanctuary.
- ⁴ Environmental protection in Indonesia: this concerns the financing of SOCP, in particular the rescue and rehabilitation

station, the reintroduction station, the research station, rainforest conservation and the Batang Toru protection project, as well as investment projects in collaboration with partners, such as the islands of the «Orangutan Haven».

² Environmental education in Indonesia: we support three Envi- ⁵ Annual result: PanEco finishes with a positive annual result that is transferred into the unrestricted operating funds to strengthen the funds of the organisation.

Statement of operations PanEco

	31.12.2018 CHF	31.12.2017 CHF
INCOME	CITI	CHI
Income from fund raising campaigns	3'296'966.04	3'526'987.21
Income from services rendered	549'573.00	537'747.85
Operating income	3'846'539.04	4'064'735.06
EXPENDITURE ON SERVICES		
Project expenditure		
Environmental education in Switzerland ¹	-665'565.24	– 770'187.12
Environmental education in Indonesia ²	-40'970.80	-47'784.13
Environmental protection in Switzerland ³	-343'865.82	-409'068.92
Environmental protection in Indonesia ⁴	-1'993'198.61	-1'910'296.29
Partnerships and other projects	-23'992.54	-56'267.13
Total direct project expenditure	-3'067'593.01	-3'193'603.59
Centralised services		
Communication and fundraising	-265'934.22	-257'992.90
Administration	-208'547.10	-192'650.90
Total centralised services	-474'481.32	-450 643.80
Total expenditure on services	-3'542'074.33	-3'644'247.39
Operating result	304'464.71	420'487.67
Fig. 1. The second seco	074.05	057.05
Financial income	271.85	857.85
Financial expenses, incl. currency exchange differences Financial result	-11'377.80	12'400.41
rinanciai result	-11'105.95	13'258.26
Extraordinary non-operating income	24'318.05	12'523.46
Extraordinary expenses	0.00	-125'861.58
Extraordinary expenses/non-operating income	24'318.05	-113'338.12
Result before allocation and use of funds	317'676.81	320'407.81
Allocation	-3'139'095.34	-3'252'367.16
Use	2'910'555.73	3'009'707.16
Result from earmarked funds	-228'539.61	-242'660.00
Annual result ⁵	89'137.20	77'747.81
Allegation	001107.00	771747 01
	-89 ¹ 137.20	-77'747.81 0.00
Allocation Use Result from capital of the organisation	0.00	0.00

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Cash flow statement PanEco

	31.12.2018	31.12.2017
	CHF	CHF
Result before allocation and use of funds	317'676.81	320'407.81
Reversal of non-current items		
Depreciation of non-current assets	56'547.32	78'731.39
Change in net current assets items		
(Increase) Decrease trade accounts receivables	-60'539.45	11'702.20
(Increase) Decrease other accounts receivables	207.63	58'273.75
(Increase) Decrease inventory	769.43	233.75
(Increase) Decrease accrued income	3'238.90	2'498.60
Increase (Decrease) liabilities	-3'228.68	-27'243.32
Increase (Decrease) accrued liabilities	56'822.54	266'882.37
Cash flow from operating activities	371'494.50	711'486.55
(Investments) Disinvestments in fixed assets	0.00	0.00
Cash flow used for investment activities	0.00	0.00
Increase (Decrease) loans		
Third parties	0.00	0.00
Related parties	-66'000.00	0.00
Cash flow used for financing activities	-66'000.00	0.00
Total cash flow	305'494.50	711'486.55
Increase cash and cash equivalents		
Cash and cash equivalents as of 1 January	1'638'392.72	926'906.17
Increase (Decrease) cash and cash equivalents	305'494.50	711'486.55
Cash and cash equivalents as of 31 December	1'943'887.22	1'638'392.72

Statement of changes in capital

Ор	ening balance	Allocation	Use	Closing balance
	1.1.2018			31.12.2018
RESTRICTED FUNDS				
Environmental education in Switzerland	57'126.97	572'491.30	-572'491.30	57'126.97
Environmental protection in Switzerland	45'980.00	425'339.23	-343'865.82	127'453.41
Environmental education in Indonesia	0.00	1'000.00	-1'000.00	0.00
Environmental protection in Indonesia	414'000.00	2'139'064.81	-1'993'198.61	559'866.20
Other projects	20'149.15	1'200.00	0.00	21'349.15
Total restricted funds	537'256.12	3'139'095.34	-2'910'555.73	765'795.73
CAPITAL OF THE ORGANISATION				
Paid-in capital	10'000.00	0.00	0.00	10'000.00
Internally generated unrestricted operating funds	106'088.78	89'137.20	0.00	195'225.98
Total capital of the organisation	116'088.78	89'137.20	0.00	205'225.98



Audit report

The annual financial statement for 2018 was audited on 12 March 2019 by Consultive Revision AG. It complies with the law and the articles of incorporation. The audit report and the entire annual financial statement can be ordered from our office or downloaded via our website.

Extract from the auditor's report:

«(...) Based on our limited statutory examination, nothing has come to our attention that causes us to believe that the financial statements do not give a true and fair view of the financial position, the result of operations and the cash flows in accordance with Swiss GAAP FER or do not comply with Swiss law and the foundation's articles of incorporation.»

Winterthur, 12 March, 2019, Consultive Revisions AG, Urs Boner and Martin Graf

32 2018 in pictures 2018 in pictures **33**

2018 in pictures





Using synergies: the children and adolescents of the Junior Ranger programme run by the Ranger Service Thurauen visit the Berg am Irchel Bird of Prey Sanctuary.

28 January

Numerous environmental organisations, including PanEco, ask the Federal Council in an open letter: for palm oil to be excluded from the trade agreement between Switzerland and Indonesia.

7 February

She was found almost dead and brought to us: for her life with severe injuries in the rescue and rehabilitation station.

In the nesting box in the sheep shed next to the bird orangutan lady Asha fights of prey sanctuary, a barn owl nests. There is a high chance that this is a former patient.

18 March

The nature centre opens its doors for the coming summer season - on a cold, snowy day in March.

Palm oil in Easter treats: can it be true? We conduct of the nature centre, in regional research on the topic and publish the results

6 April

the vicinity of the bird of prey sanctuary, we set up for the animals to move in. sustainable

Sumatra, young people three stork nests and wait make their day-to-day life

woodpecker species in the Thurauen.



24 May

The smallest owl in Switzerland moves into the bird of prey sanctuary. We take over a female pygmy owl from the Zurich Zoo and are looking for a suitable male for her.

13 June

Summertime means swimming time, so there are lots of visitors out and about in the Thurauen. The ranger Maria Rohrer gives the media information about the challenges this poses for the natural environment.

20 June We publish a study explaining how governbuilt in the Leuser Ecosystem.

22 June

Offspring bred at our own sanctuary are transported mental dissent and inaction to Austria: our Ural owls allow harmful infrastructure are part of a reintroduction centre organises a guided projects to be planned and project in the Vienna Woods.

1 July

If you're out on the water, you'll encounter dozens of them: dragonflies. The nature tour with the theme «Iridescent Flying Artists».

6 July

A notable visitor to the female golden eagle of Grisons is admitted to the sanctuary on the 6 July.

bird of prey sanctuary: a from Laax in the Canton

17 July

Twin offspring of the Tapanuli orangutans: our staff make this fantastic and rare discovery in the forest of Batang Toru.

12 July

The owl aviary – previously If you are patient and dark and inconspicuous – have a sharp eye, you receives a gentle renovation both inside and out. Good for the owls and the visitors!

10 August

can spot it: the grass snake offspring in the pond at the Thurauen Nature Centre.

28 August

A view of the grounds of the «Orangutan Haven» shows how the construction of the islands for orangutans without a chance of reintroduction in the wild is progressing.



7 September

a nesting box: this discovery is made by a visitor in the Thurauen.

19 September

A dormouse peeping out of Viktor Giacobbo, new on the Board of Trustees of PanEco, visits the Sumatran Orangutan Conservation Programme. Well-known media outlets report on the visit.

10 October

Our partner, the Zurich Zoo, travels to Sumatra to get to know the conservation programme. The result is a documentary that will be shown at the zoo from 2019.

16 October

In a new programme, Indonesian students of veterinary medicine complete a month of practical experience at the rescue and rehabilitation station.

2 November

13 years at PanEco, seven years at Thurauen Nature Centre - Petra Zajec, the director of the centre, leaves the foundation and hands over to her successor, Simon Fuchs.

28 November

Two weeks, five events and over 300 spectators: the lecture tour with Ian Singleton, the head of the conservation programme, is a great success!

7 December

The bird of prey sanctuary sells nesting boxes, especially in winter before the early-year incubation period, so that the birds can nest even in times of intensive construction.

10 December

The nature centre can count itself lucky: the team of volunteers for the upcoming peak season is complete.

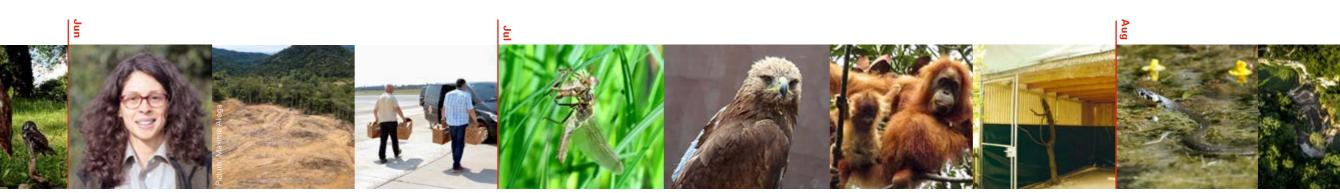
16 December

Palm oil is mentioned explicitly in the free trade agreement between Switzerland and Indonesia and is subject to conditions. Unfortunately, the exclusion of palm oil cannot be achieved.

31 December

Time for a new start: Beat Schumacher, former Managing Director of PanEco, hands over the sceptre to Irena Wettstein and Marcel Etterlin, who are now co-managing the foundation.





Institutional

It is thanks to the generous support of numerous trusts, foundations and organisations that we are able to implement our programmes. Without them this would not be possible.

Thank you! Aktiebolaget Furuviksparken Alfons und Mathilde Suter-Caduff-Stiftung Almut Iken Stiftung Anna Lisa Stiftung Anna Maria und Karl Kramer-Stiftung Annette Ringier-Stiftung Aptenia Stiftung Arcus Foundation Arutan Stiftung ASOS Club Boguth-Jonak-Stiftung Bristol-Stiftung Béatrice Ederer-Weber Stiftung Computreu AG Die Tierhilfe Stiftung Ruppanner Dorfverein Berg-Gräslikon Dr. Bertold Suhner-Stiftung Dr. Werner Greminger Stiftung Egon-und-Ingrid-Hug-Stiftung Elisabeth Rentschler-Stiftung Eliseum Stiftung Ellen Frederik-Stiftung Else v. Sick Stiftung Europäische Tier- und Naturschutz-Stiftung Europäische Tierschutzstiftung Fondation Alfred et Eugénie Baur Fondation Marchig Fondation Michèle Berset Fondation Montagu Fondation Petersberg pro Planta et Natura Graf Fabrice, von Gundlach und Payne Smith-Stiftung Gunther Parlow Stiftung Haldimann-Stiftung Hand in Hand Anstalt Hans und Therese Allemann-Lüthi Stiftung Help & Protect Foundation Isolde-Glas-Stiftung

Jean Wander Stiftung

Maag Busbetrieb AG

Kuoni und Hugentobler-Stiftung

Malou-Stiftung für Tierschutz

Kölner Stiftung für Tier- und Arten-

Margarethe und Rudolf Gsell-Stiftung Marianne & Benno Lüthi Stiftung Markant-Stiftung Monique Gallusser-Lafont Stiftung Natur- und Vogelschutzverein Altstetten Natur- und Vogelschutzverein Wülflingen und Veltheim Natur- und Vogelschutzverein Maur Natur- und Vogelschutzverein Winterthur-Seen Naturschutzgruppe Dättlikon Naturschutzverein Hinwil Orang-Utans in Not e. V. Pestalozzi Heritage Foundation Peter Dornier Stiftung Planeta Foundation Rudolf und Romilda Kägi-Stiftung Rudolf und Verena Oetiker-Stiftung Spendenstiftung Bank Vontobel Steffen Gysel-Stiftung für Natur und Vogelschutz Stierli-Stiftung Stiftung Binelli & Ehrsam Zürich Stiftung Exekias Stiftung Farald von Wedekind Stiftung für Gegenwart und Zukunft Stiftung Regenwald Stiftung Salud y Vida Stiftung Temperatio «Stop poaching» Stiftung Thiersch-Stiftung Tierschutzstiftung Kirchhofer U. W. Linsi-Stiftung Uranus Stiftung Valüna Stiftung Vogelschutzverein Boppelsen Von Duhn Stiftung Vontobel-Stiftung Vrenjo-Stiftung Werner Dessauer Stiftung

Wolters-Vollhardt-Stiftung

Zoo Zürich



749 Sponsors

The long-term support of one of the three Sumatran orangutans Deka, Ramadhani and Lewis as well as the support for individual birds of prey at the Berg am Irchel Bird of Prey Sanctuary is instrumental in covering care costs. Thank you very much!

8,358 Members, patrons and donors

If we could thank each and every donor personally, we would. Because without their membership, without their patronage or without their donation, our commitment would simply be impossible! Thank you!

Volunteers, trainees, civil service providers

Civil service providers, trainees and volunteers: we would like to thank all of our helping hands!

Remo Albrecht, Brigitta Amrein, Martina Andres, Klaus Born, Kurt Blum, Rolf Bösch, Lorenz Diefenbach, Ian Dietrich, Patrizia Frank, Fabian Freuler, Bettina Fritschi, Melanie Graf, Oliver Graf, Regula Herzig, Michael Hunkeler, Ursula Hunkemöller, Markus Hüttig, Claude Jaermann, Alexandra Kissling, Jan Kobza, Marco Labarile, Johannes Leuthold, Kathrin Liechti, Eric Lienhard, Beni Liggenstorfer, Daniel Ludwig, Karin Lurz, Luca Meier, Simon Meier, Florian Metzger, Pascal Pendl, Jonas Rapp, Jule Riechert, Hans Ryser, Diego Scapin, Andri Schmid, Dominik Schmid, Silvia Schnadt, Yannick Schoch, Fabian Spörri, Daniel Stettler, Gabriel Tanner, Micha Weber, Jaqueline Wittwer, Bruno Zehnder

Partners

Common goals and interests form the basis of a successful cooperation. We thank our partners for their friendly and efficient collaboration!

BungertHof The organic farm with a farm shop in Berg am Irchel is a partner and neighbour of PanEco. Municipalities of Flaach and Berg am Irchel The

local communities of two of our programmes. **Indonesian Nature Conservation Authority The** SOCP is based on an agreement with the Indonesian Nature Conservation Authority.

Canton of Schaffhausen The Planning and Nature Conservation Office commissions PanEco to provide Ranger Service on the Schaffhausen cantonal side of the Thurauen

Canton of Zurich The Building Department of the Canton of Zurich is the contracting authority for the operation of the nature centre and makes an essential contribution to its funding

Network of Swiss Nature Centres The Thurauen Nature Centre is a board member of the national network of nature centres

Orang Utan Coffee The company initiated by the PanEco founder promotes sustainable coffee cultivation and supports the SOCP.

Orang-Utans in Not e. V. («Orangutans in peril»)

The German association has been supporting our Orangutan Conservation Programme financially for several years.

TCS The TCS operates the campsite right next to the nature centre on the «Steubisallmend»

Animal rescue service, Pfötli Animal Shelter Most of the birds of prey are transported to the sanctuary by the animal rescue service.

Universität Zürich – Anthropological Institute The scientific institute has been conducting studies on the behaviour of orangutans on Suaq, a PanEco research station, for many years.

Universität Zürich – Animal Hospital The Animal Hospital provides the patients at the bird of prey sanctuary with medical treatment free of charge.

Ornithological Institute Sempach The bird of prey sanctuary and Sempach collaborate on the tagging of

Yayasan Ekosistem Lestari YEL The YEL

Foundation, founded by PanEco, helps run the SOCP together with us and runs the Environmental Education Centre Bohorok

Yayasan Puntondo und Yayasan Seloliman These foundations run the PanEco-supported Indonesian Environmental Education Centres in Java and Sulawesi.

Frankfurt Zoological Society The Frankfurt Zoological Society manages the Orangutan Reintroduction station in Jambi.

Zurich Zoo The SOCP, run by PanEco, is one of the seven conservation projects supported by the Zurich Zoo



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IBAN: CH27 0900 0000 8400 9667 8

PanEco is an international non-profit foundation with headquarters in Berg am Irchel. Our work is focused on the areas of nature and species conservation and environmental education in Indonesia and Switzerland. We pursue our own projects and support local partners with expertise and funding.

Cover picture: a Red kite patient in the flight aviary of the bird of prey sanctuary shortly before its release. Picture: Adrian Baer / Wildlife

